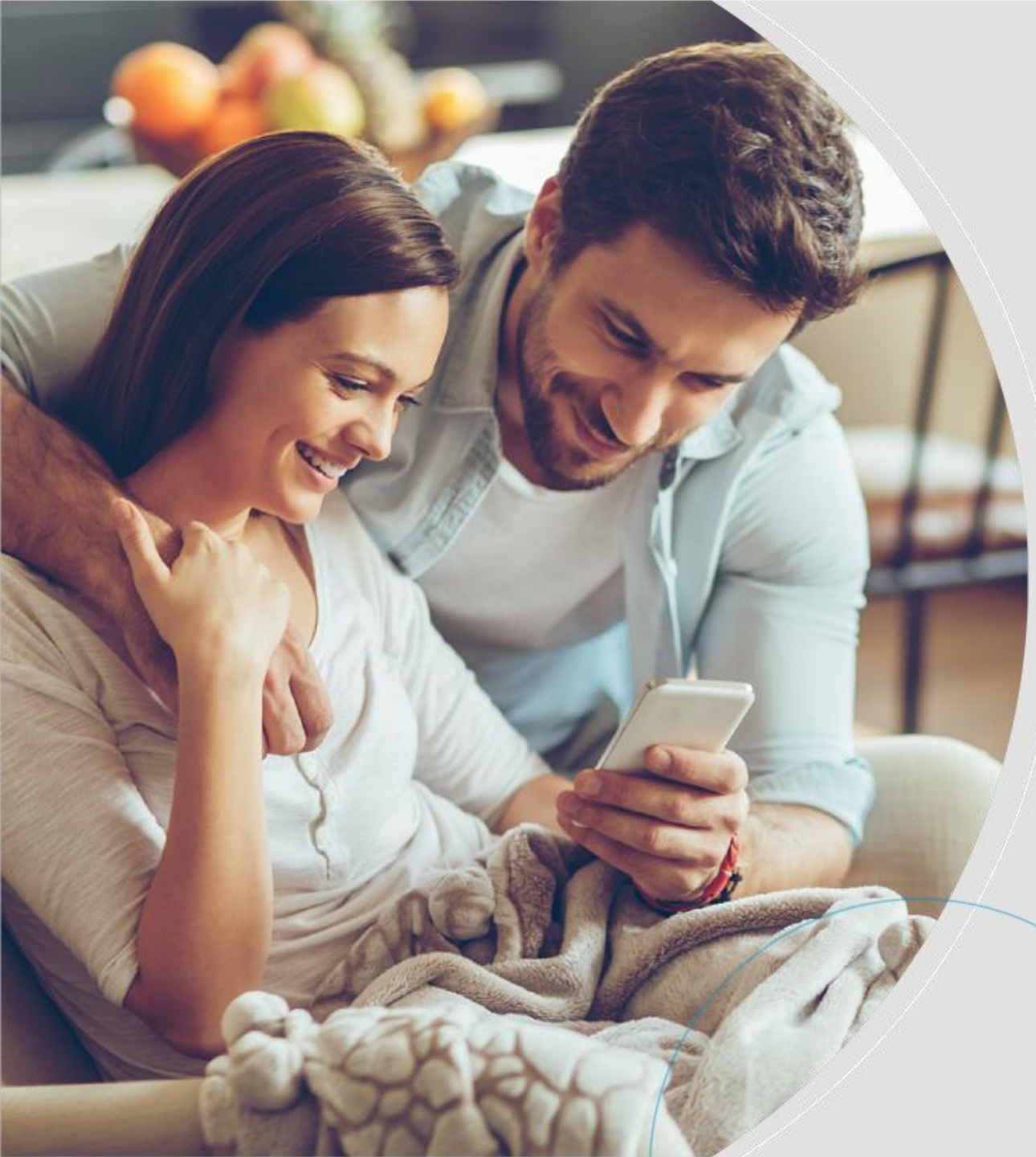

Midea

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01 Midea Group

02 Midea Biomedical



01 Midea Group

OVERVIEW

Midea is an Integrated Global Group

- 2023Total $58.2 Billion Revenue
- Export to 200+ Countries/Regions



Ratings

A-/A3/A-

S&P/Moddy's/Fitch

Fortune 2022

NO.242

Revenue

Forbes 2022

NO.217

Revenue

Brand Finance 2022

NO.186

Revenue

MILESTONES

1968 — Established Midea

1985 — Entered into Cooling industry

2004 — Acq. of Hualing & Royalstar to start Refrigerators and Laundry business

2008 — Acq. of Little Swan

2008-2013 — Series of JVs with Carrier

2015-2016 — Acq. of Toshiba Lifestyle & Clivet

2017 — Acq.of KUKA & SERVOTRONIX JV with Electrolux

2020 — Establish Specialized biomedical company

Successful Transition into a **Technologies Group** in

- ❑ **Consumer appliances**
- ❑ **HVAC systems**
- ❑ **Robotics & Automation systems**
- ❑ **Smart supply chain (logistics)**
- ❑ **Healthcare industry**

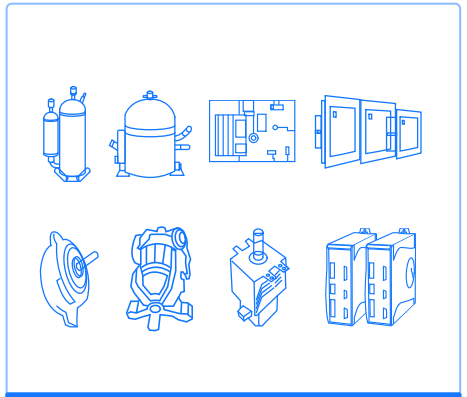
BUSINESS OVERVIEW



Smart Home Business Group

Provide customers with the best experience of full home automation service

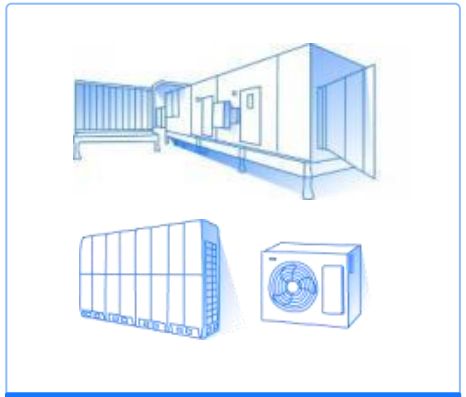
COLMO · Midea · WAHIN · TOSHIBA · LittleSwan · Caffitaly system · eureka · cuchen 酷晨 · Master Kitchen · comfee



Electromechanical Business Group

Provide core component solutions and services for household appliances, automobile industrial control and 3C industry

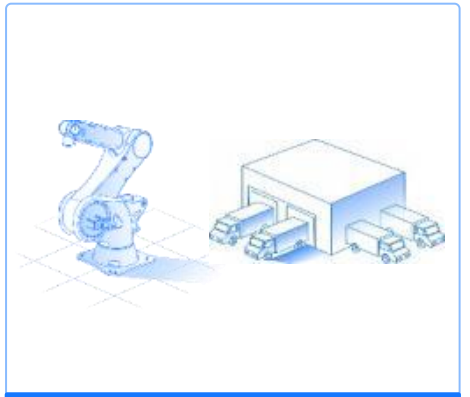
GMCC · Welling · HICONICS · SERVOTRONIX · SUNYE · DORNA · TOSHIBA



Midea Building Technologies Division

Provide overall solutions and services for building construction

Midea · CLIVET · M-BMS · WINONE 菱王电梯



Robotics & Automation Division

The cornerstone of intelligent manufacturing, automation solutions based on robots

KUKA · swisslog · swisslog healthcare



Digital Innovation Business

New business service incubated in the course of digital transformation and evolution

Midea Cloud 美云智数 · 安得 ANNTO · Midea 美智光电 · MZi美智 · Midea | Biomedical · WDM万东

FIVE MAJOR MEDICAL SEGMENTS

KUKA



Surgical robots/ Therapy/ Rehabilitation robot.

More than 20 years of experience in the development and successful application of surgical robots

swisslog healthcare



Pharmacy, distribution center and internal logistics automation solutions

Combine transport and pharmacy automation into one holistic medication management solution, deliver the right medication at the right place and time.

WDM万东



Imaging medical devices and imaging diagnostic services

Specializing in imaging medical equipment research and development, manufacturing, production, and imaging diagnostic services

Midea | 生物医疗



Cryogenic storage and biobank system

Midea | 楼宇科技



Intelligent Hospital Building Solutions (Safe, efficient, intelligence)

FOUR MAJOR STRATEGIC FOCUSES

Technology Leadership

Enhance the strength of R&D.
Increase the layout and investment in core and cutting-edge technologies.
Midea invest around 5% of Sales revenue in R&D and we have the largest R&D Center in Asia

Digitization& Intelligence Driven

Full digitalization & intelligence allows internal efficiency improvement and external user attraction.

Global Impact

Seek breakthroughs in market, channels, and business models for key areas to serve global users.

Direct to users

Direct contact and interaction with users, focusing on product service and business model.

GLOBAL PARTNER



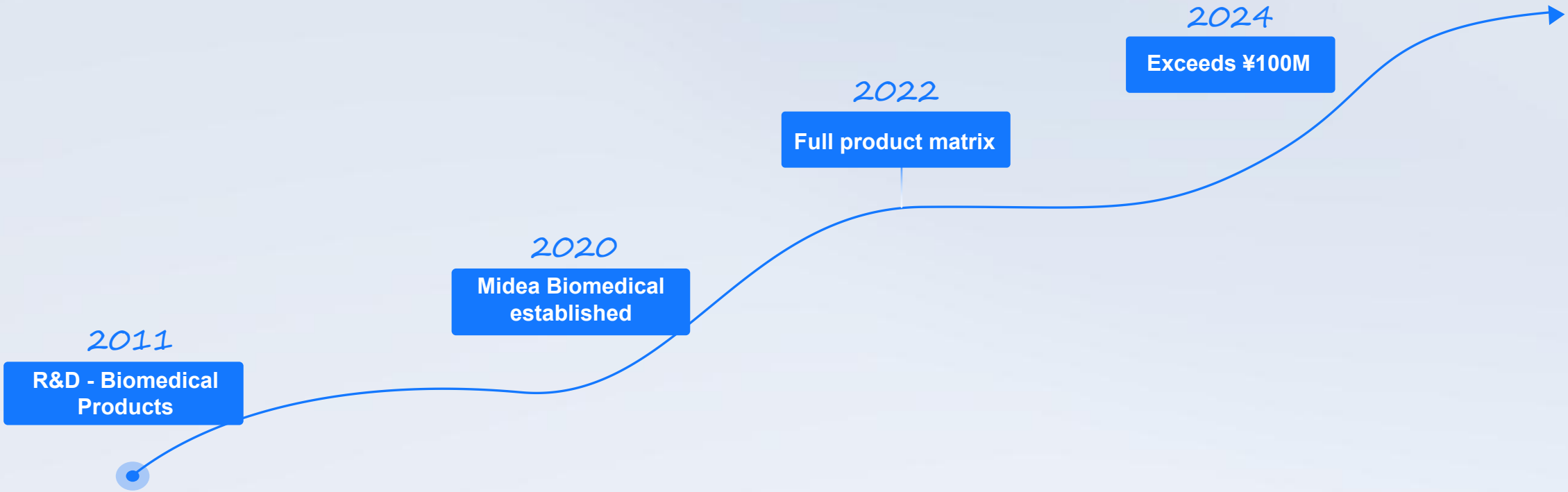
PROVEN PARTNER WITH LEADING GLOBAL BRANDS

02

Midea Biomedical



Miles Stone



2011	2020	2022	2024
Midea Group begins biomedical R&D	Midea Biomedical established	Comprehensive product portfolio with full international certifications	Revenue exceeds ¥100M.

Product Portfolio

Product Portfolio

2~8℃ Pharmacy Refrigerator



4 ± 1℃ Blood Bank



-10~-25℃/-20~-40℃ Biomedical Freezer



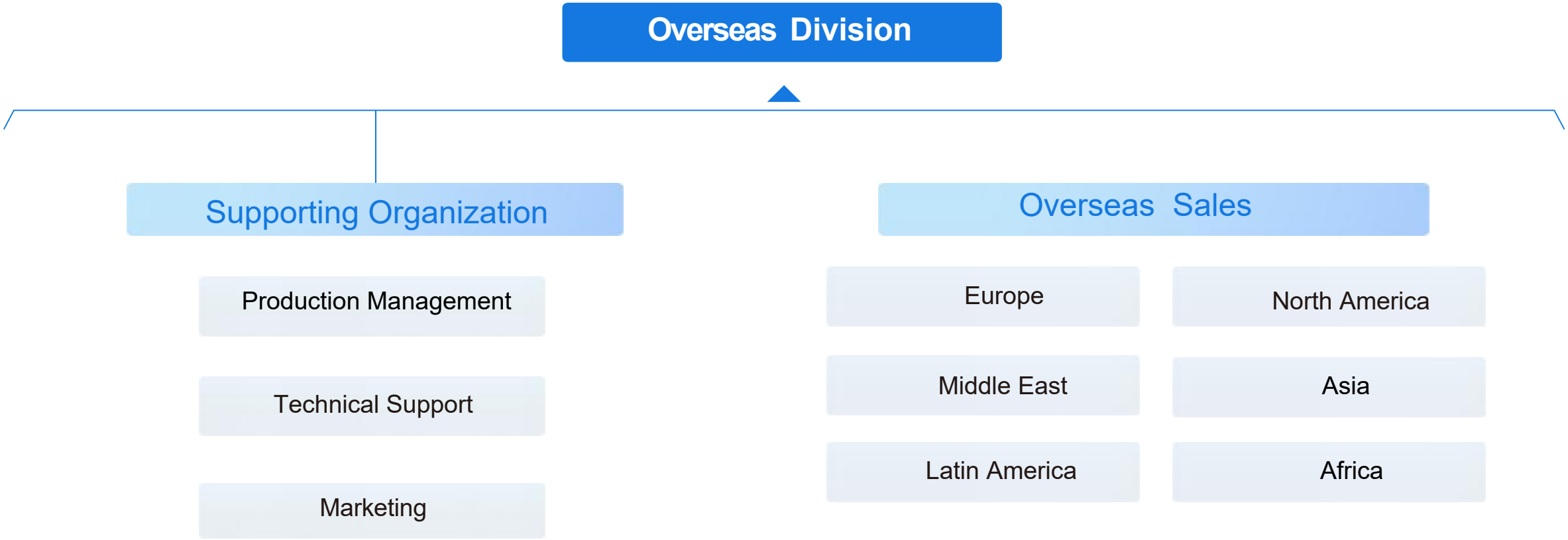
2~8℃/-25~-40℃ Combined Refrigerator Freezer



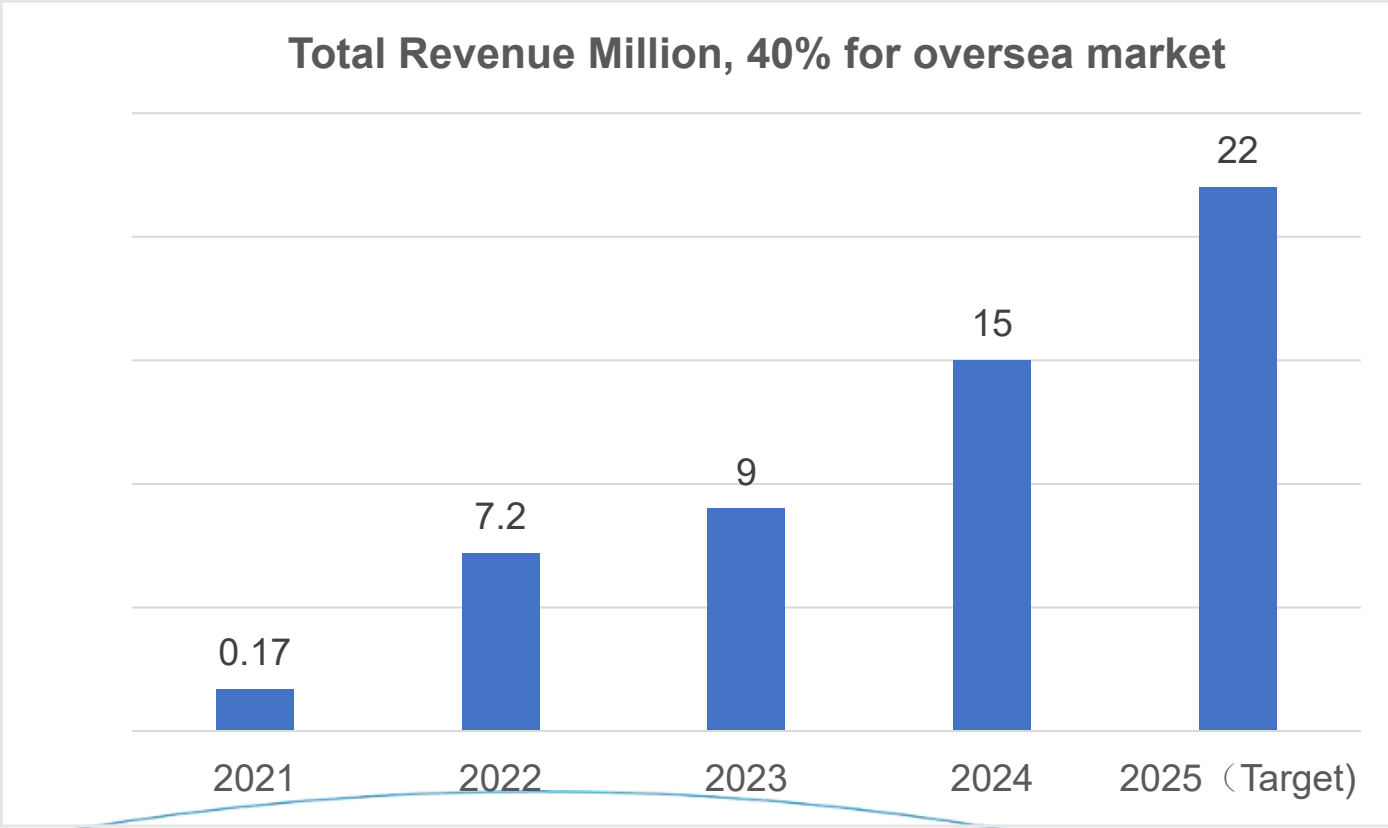
-40~-86℃ Ultra Low Temperature Freezer

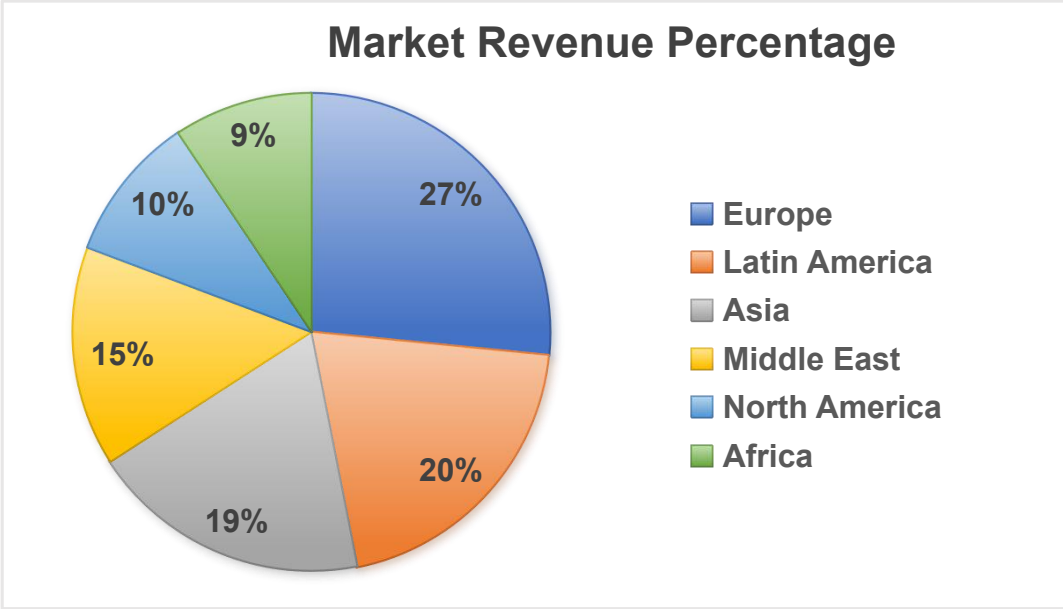


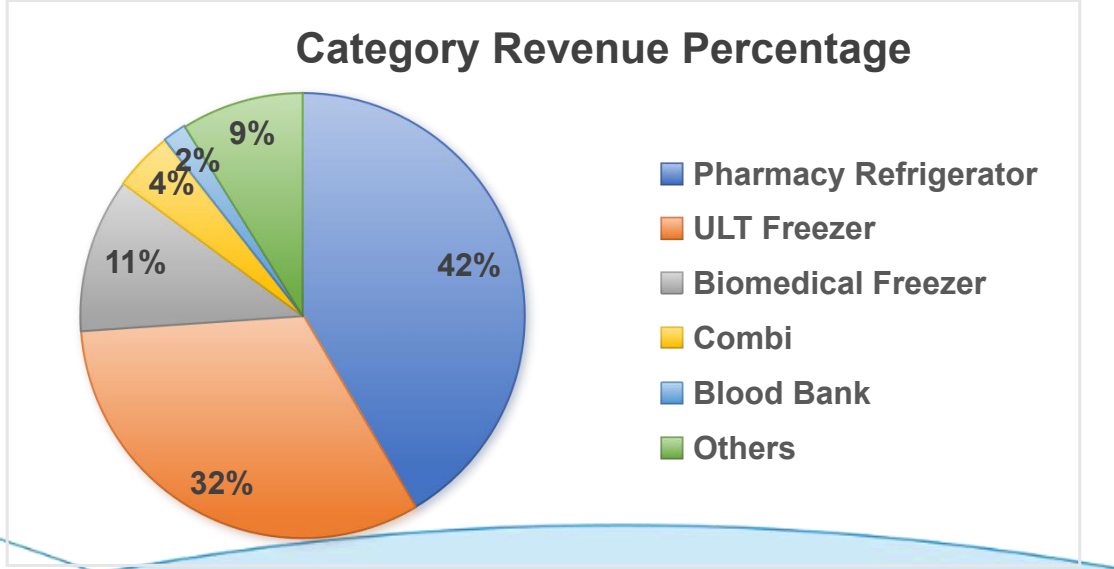
Organizational Structure



Market Revenue







Global Exhibition



KIMES -Korea



Arab Health-Dubai



Meditech-Colombia



Pharmacy Conference -Malaysia



APAC Summit-Indonesia

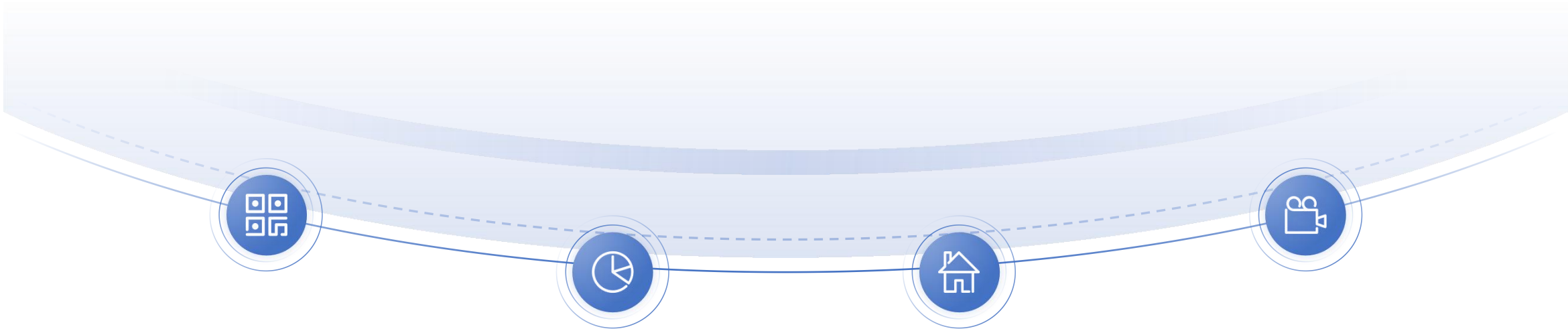


MEDICA-Germany



CMEF-China

Comprehensive Capabilities



Price

Competitive Pricing

Low-Cost Logistics

Promotion

Exhibition & Marketing Support

Targeted Campaigns

Service

Rapid Support & Warranty

Fast Delivery

No-Repair Guarantee

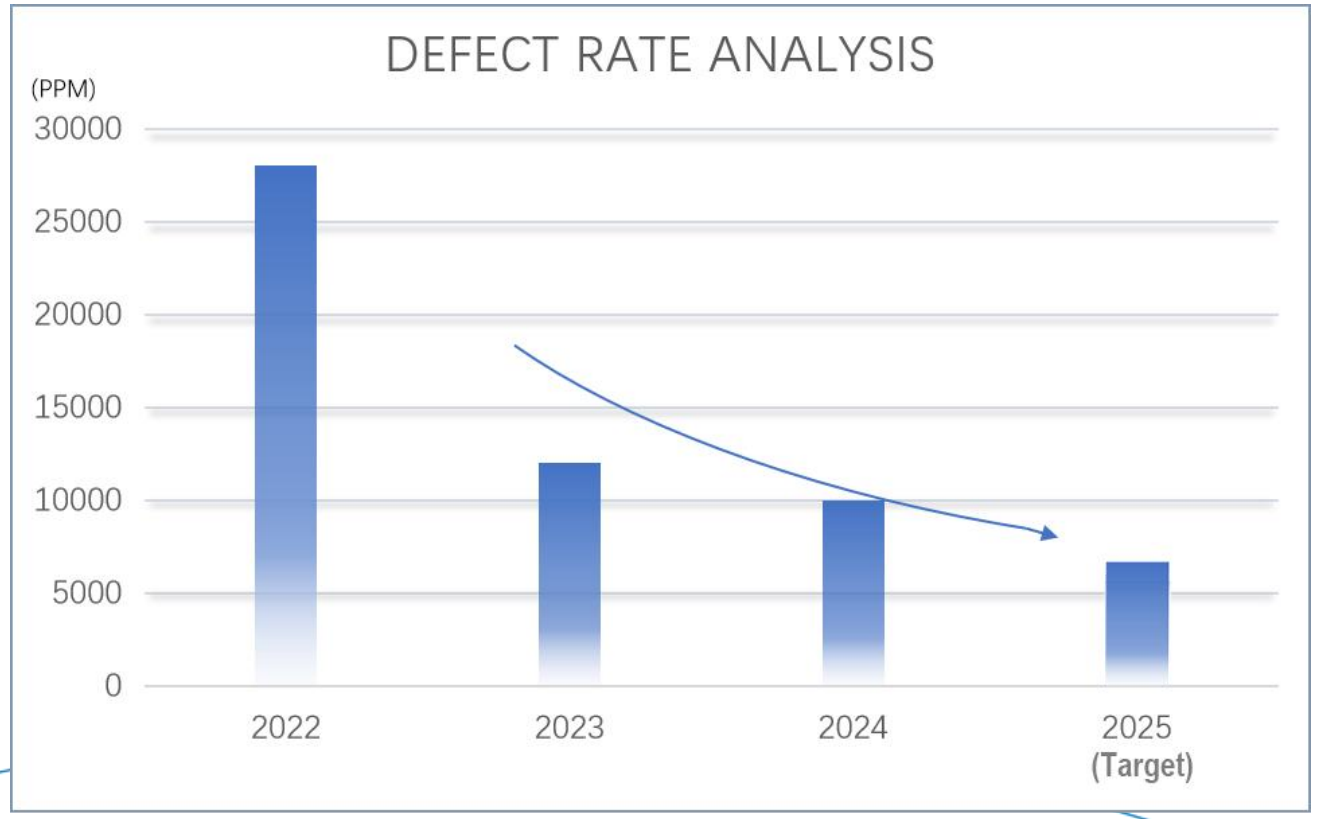
Product

Full-Temperature Range

Certified Advanced Cooling Tech

Quality Control

Market Defect Rate: 6K ppm by 2025 (↓ 2022)



Rigorous Testing Protocols



Real-world scenario simulation

Advanced Technology

Dual X Series

——ULT Freezer Upgrade 2025

- *Protecting Life*
- *Preserving Nature*



Dual Cooling

The fastest cooling speed ≤3.5H (25℃~-80℃)

Dual Inverter

Compressor&Fan

Energy-Saving & Low Noise

Energy saving 40%, Noise drop 12%

Super & Even Cooling

±5—±3℃, +40% Uniformity

Midea Biomedical Factory

The most advanced automated production line in the field, annual production capacity of cryogenic products is 300,000 units













Accreditation Framework

System Certificate

ISO13485 | 14000 | ISO9001 | ISO45001 | IAF MEMBER OF MULTILATERAL RECOGNITION ARRANGEMENT

North America

c UL us LISTED | ENERGY STAR

Europe

CE | DIN13277

Test Labs





Oversea Projects

South Korea
Samsung medical center

Singapore
National University of Singapore

Singapore
Nanyang Technological University

New Mexico
Los Alamos National Laboratory

USA
Columbia University

Colombia
Pontifical Javierian University

Projects

Academy of Pharmaceutical Sciences



The First Affiliated Hospital of Anhui Medical University





Pharmaceutical company



BGI

